



Practice Management for Design Professionals: A Practical Guide to Avoiding Liability and Enhancing Profitability

John Philip Bachner

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In the mid-1960s geotechnical engineers paid the highest liability insurance of any profession and by 1969 were virtually uninsurable. As a result, the ASFE was founded and helped these engineers not only lower their insurance rates, but get to the point where, by 1980, they were the least liability-prone members of the design profession. Now, John Bachner and the ASFE tell all other design professionals how to accomplish the same task. This book, which incorporates the ASFE's Introduction to Professional Practice program for advancing architects' and engineers' knowledge of professional practice issues, addresses almost every aspect of the design professionals' practice as they relate to liability, from procedures for verifying the accuracy of technical output to steps for improving client and project selection, workscope development, personnel training and dispute resolution.

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