



The Sports Event Playbook: Managing and Marketing Winning Playbook

Frank Supovitz, Joe Goldblatt

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The Sports Event Management and Marketing Playbook is a step-by-step guide for the real world, offering expert advice on how to properly build sports events into successful and financially viable properties. Authored by a successful professional who's in the trenches every day, this helpful resource offers both first-time planners and seasoned organizers with the expertise and framework for staging top-quality sports events at any level - from the community to the global stage. Along with practical checklists, tables, figures, and forms, The Sports Event Management and Marketing Playbook features: *"Sideline Stories" presenting real-life examples of the development, management, and execution of sports events *"Coach's Clipboard" featuring questions and thought-provoking intellectual exercises that enable readers to apply the lessons of every chapter to hypothetical situations This book is part of The Wiley Event Management Series.

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